

WILL YOU LOSE A MILLION DOLLARS THIS YEAR?

We think you might.

We think you might have plotting problems you don't know exist. Problems that are costing you money. Lots of it.

Think about it.

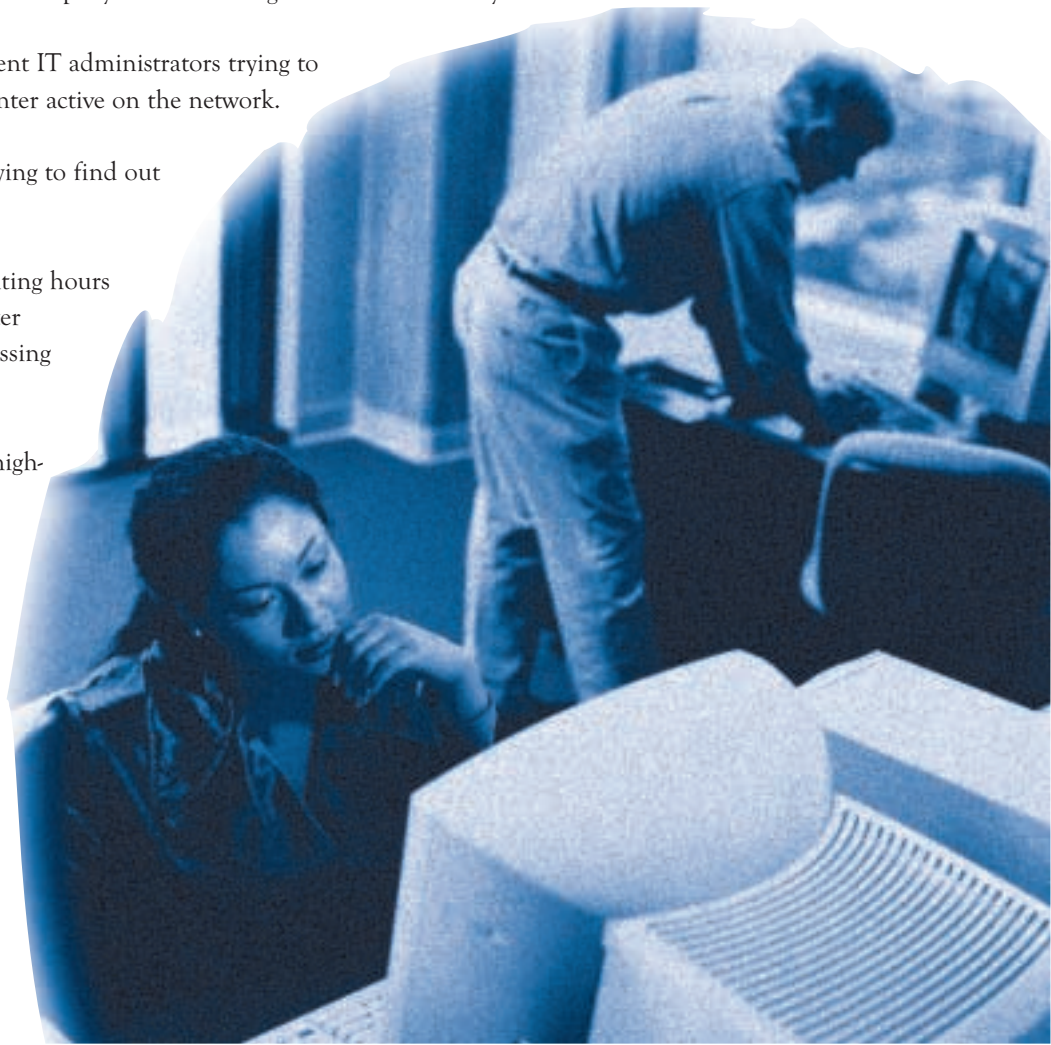
Consider these statements:

- To find out if a plot is done, an engineer has to walk over to the plotter (two floors up).
- The IT group can't figure out where your plot went.
- You use different solutions for Windows, UNIX, and mainframe applications. And for different plotters.
- Different departments have different, incompatible plotting solutions.
- You're restricted in the type of plotters you can deploy.
- Bringing a new plotter on-line takes forever.

If any of these sound familiar, you're probably losing money.

Just like one **Fortune 500** aerospace company who was losing a **million dollars** a year:

- In time spent by department IT administrators trying to make a new plotter or printer active on the network.
- In time spent by a user trying to find out where her plot was.
- In time spent by users waiting hours for plots because the plotter couldn't handle the processing workload.
- In wasting resources like high-performance plotters and printers that couldn't be accessed by the people who needed them.



THE COST OF INEFFICIENCY

Do you want your brightest engineer:

- a. Designing the next generation of aerodynamically advanced chassis.
- b. Developing a structural component analysis with his team.
- c. Trying to figure out how and where to print his schematics.

The cost of inefficiency can be high. It can mean the difference between climbing ahead of the competition and falling behind.

If you could save every engineer in your company 10 minutes a day, what would that mean to your bottom line?

WELCOME TO PLOT EXPRESS.

**ZEH believes
you shouldn't
have to think
about producing
hardcopy
output.**





REGAIN CONTROL

Plot Express is the full-featured technical output management solution that has been proving itself in various industries for almost 20 years. We designed it to remove plotting and printing as an obstacle to user productivity. To bring control of the environment to a single point ~ the administrator working with Plot Express.

No more wondering if a plotting job has failed and not knowing where to look to find out. No more working with multiple output management solutions. No more struggling to add a new plotter or printer to the network. No more guessing how much paper or ink to order. No more wondering if a plotter is being used.

You can see at a glance the status of the system. You can administer the system from any web-enabled workstation with access to the corporation intranet. (Or even from home.) Installing a new plotter is as easy as plugging it into the network and registering it with Plot Express. And the plotter can be located across the hall or at a sister site across the country or around the world.

Users can get on with their real work. Their workflow is unobstructed by output problems. They can concentrate on business, not on printing.

As one client put it, "Because of the ZEH products, we're finding that plotting has really become a non-issue for us. We don't even give it a second thought."

Sounds as though he has his plotting environment under control.

With Plot Express, **SO CAN YOU.**

SUCCESS WITH PLOT EXPRESS

How successful can a corporation be with Plot Express?

Ask Lockheed Martin, who implemented the system for the F-22 group and realized a one million dollar savings **in the first year.** (That's just for one project.)

And implementation? It depends on your environment. It can take as little as a couple of weeks for a small site, or longer if you're a large company with a lot of complexity. Either way, it's a painless implementation for an infrastructure solution. Our Professional Services Group will work with you to develop the solution you need.

Is your user productivity hampered by bottlenecks? Are your site and systems running less efficiently than they could be?

Are you thinking that another look at your plotting systems may be in order?

THEN CALL ZEH. And keep the million dollars.



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